

There are several opportunities currently available to providers including:

- ▶ **Medicaid/Medicare Incentives**
- ▶ **Subsidized assistance through the LHIT Resource Center**

What are the incentives?

As meaningful users of EHR technology, health care professionals may be eligible for up to **\$63,750** over six years through **Medicaid** and up to **\$44,000** over five years through **Medicare**.

Using CMS guidelines, LHIT Resource Center staff will assist you in determining eligibility.

Who is eligible for LHIT Resource Center Services?

- ▶ **All Louisiana health care providers** are eligible for services, which will be provided at reasonable fees. All clients of the LHIT Resource Center may receive additional benefits (*as listed on this brochure*)
- ▶ **Providers that meet federal "priority primary care provider"** qualification standards will be eligible to receive discounted services due to the federal subsidies provided to the program.

Priority primary care providers include:

- **Individuals and small group practices**
(10 or fewer professionals with prescriptive privileges) primarily focused on primary care;
- **Public and critical access hospitals;**
- **Community health centers and rural health clinics;** and
- **Other settings** that predominately serve underserved populations.

What are the benefits of using the LHIT Resource Center?

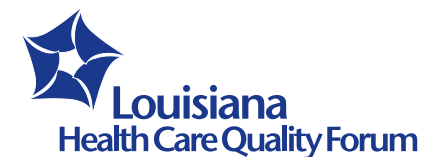
THE LHIT RESOURCE CENTER:

- ▶ **Manages project timelines, expectations and accountability for contract requirements**
- ▶ **Serves as a neutral, credible source for information on health IT and EHRs**
- ▶ **Offers volume pricing discounts on the purchase of IT hardware and software** (*through our supported vendors*)
- ▶ **Offers access to low interest loans to help you finance your EHR adoption, implementation or upgrade**
- ▶ **Provides continued support to your practice beyond EHR installation and meaningful use achievement**
- ▶ **Serves as your meaningful use expert as new regulations in Phases 2 & 3 are released**
- ▶ **Facilitates your timely registration to receive meaningful use incentive payments, if applicable**
- ▶ **Facilitates reimbursement for your staff training through the Louisiana Workforce Commission's Small Business Employee Training Program**
- ▶ **Provides programming to assist you in meeting additional goals such as NCQA Patient-Centered Medical Home certification.**



Louisiana Health Information Technology Resource Center

Services



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The Louisiana Health Information Technology Resource Center is administered by the Louisiana Health Care Quality Forum, a private, not-for-profit organization whose mission is to lead collaborative, evidence-based initiatives to improve the health of Louisiana citizens. In partnership with the Office of the National Coordinator for Health Information Technology (ONC), U.S. Department of Health and Human Services Grant #90RC0049.

Health information technology (health IT) will enable health care providers to better manage patient care through secure use and sharing of health information. It includes the use of electronic health records (EHRs) instead of paper medical records to maintain people's health information.

The Louisiana Health Information Technology (LHIT) Resource Center, administered by the Louisiana Health Care Quality Forum, is the local resource for technical assistance, guidance and information to support and accelerate health care providers' efforts to adopt and meaningfully use EHRs.

The main components of meaningful use are:

- ▶ use of a certified EHR in a meaningful manner;
- ▶ use of certified EHR technology for electronic exchange of health information to improve the quality of care;
- ▶ use of certified EHR technology to report quality measures.

What services are offered by the LHIT Resource Center?

As a client of the LHIT Resource Center, we will work with you to facilitate EHR adoption and use and provide extensive project management support. Services offered are based on the providers' current level of electronic health record adoption.

<p>TIER 1</p> <p>Assistance converting from a paper office to an EHR system and then achieving meaningful use</p>	<p>TIER 2</p> <p>Assistance in achieving meaningful use if provider has an EHR system but has not implemented all required components</p>	<p>TIER 3</p> <p>Meaningful use gap analysis for a provider who has fully implemented an EHR system</p>
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Scope of Services	TIER 1	TIER 2	TIER 3
CONSULTING AND PLANNING			
Conduct orientation call	■	■	■
Perform individualized practice assessment	■	■	■
Provide project scope development	■	■	■
VENDOR SELECTION			
Short list of certified EHRs and preferred pricing agreements	■		
Create & share vendor service-level agreements and sample contract language	■		
Work with practice to identify an IT vendor who will perform IT support services and initial assessment	■		
Work with practice to facilitate EHR vendor selection and contracting	■		
Work with EHR vendor/practice/IT vendor to assure appropriate hardware is purchased and installed prior to kick-off	■	■	
Work with IT services vendor/practice to ensure that IT services are in place - broadband/Internet, fax lines, etc.	■	■	
EHR IMPLEMENTATION, TECHNICAL ASSISTANCE AND PROJECT MANAGEMENT			
Provide project plan with milestones and dates and get practice sign-off, standardized templates for key milestones to be provided by LHIT Resource Center	■	■	
Track milestones, identify risks and issues, escalate issues	■	■	
Coordinate activities throughout implementation between provider, vendors and LHIT Resource Center	■	■	
Review physical practice design including placement of equipment and peripherals (with vendors)	■		
Review interface needs such as Practice Management System (PMS) interface or peripheral device interfaces (extra cost to practice). Assure that PMS/EHR combination will meet MU 2011 standards.	■		
Review data conversion needs and requirements from legacy PMS to new system	■		
Provide assistance with PMS and EHR build	■		
Oversee training and assure that adequate training provided and provider attends training	■	■	
Document and record practice go-live status	■		

Scope of Services	TIER 1	TIER 2	TIER 3
PRACTICE AND WORKFLOW REDESIGN			
Review current practice workflow	■		
Provide workflow assessment and workflow redesign recommendations	■	■	■
Assistance in implementation of redesign recommendations	■	■	
Review chart abstraction plan	■	■	
MEANINGFUL USE ACHIEVEMENT/CLINICAL QUALITY IMPROVEMENT			
Education on final MU criteria	■	■	■
Perform gap analysis with recommendations for those already live with an EHR system for achieving MU			■
Review quality measures and required data capture to achieve quality goals	■	■	
Review MU measures and create a plan for data capture and measurement of MU achievement for Level 1	■	■	
Work with practice post-go live to assure Quality and MU plans being followed	■	■	
Document and record MU Level 1 achievement based on ONC requirements	■	■	
Provide ongoing support as MU requirements increase/change	■	■	■
FUNCTIONAL INTEROPERABILITY AND HEALTH INFORMATION EXCHANGE			
Assure practice meets all interoperability requirements required to meet 2011 MU	■	■	
Work with EHR vendor and regional health information organization to develop a plan for connecting to a RHIO/health information exchange for provider to use to connect to the nationwide health information network (NHIN)	■	■	■
PRIVACY AND SECURITY BEST PRACTICES			
Provide documentation of HIPAA Security rules and its applicability to the practice environment	■	■	■
Assure provider has a plan for remaining compliant post-go live with HIPAA rules	■	■	■
Provide access to education at the state level around national and state privacy laws	■	■	■
Privacy & Security "Best Practices"	■	■	■
EDUCATION/OUTREACH			
Offer in-person and Web-based education & outreach tools on effective strategies necessary to select, implement and meaningful use of EHR technology	■	■	■
Provide online Forums for sharing among providers	■	■	■